

## ***Stephen Rios Bio***

Industry experienced executive with success in managing sales on a regional and national level for both start-up and established companies. Entering his 23<sup>rd</sup> year in the workers' compensation industry, Stephen is a motivational leader who prides myself in instilling a long-term vision of success throughout an organization. In 2017, during a workers' compensation conference, Stephen was present during an active shooter while at dinner. Stephen uses this experience to provide a real-life perspective of what he witnessed during and after the active shooting, as well as the reaction of many of the patrons, staff, and law enforcement.